



## SCOPE OF SERVICES

### ENERGY SERVICES

- **Utility Contract Analysis**

The Eric Ryan Corporation will review any existing contracts with the utility company or energy supplier to determine if the pricing is being billed correctly and to make recommendations as to the feasibility of continuing the contract arrangement. ERC will also offer creative recommendations to help take advantage of renewal or out clauses that may be available in the contract.

- **Energy Site Surveys**

The Eric Ryan Corporation will perform on site energy surveys and offer a detailed report as to energy inefficiencies and the options available to reduce those costs through either capital improvements or operational changes. ERC will follow with client to assist in implementing any savings opportunities found during the site visit. ERC will offer financing options for those recommendations that require capital expenditure.

- **Tax Analysis and Recovery**

The Eric Ryan Corporation will review state tax laws to determine if the facility would qualify for tax exemptions. If so, ERC will perform a site survey, establish the percentage of exemption and petition the state for refunds for past taxes paid in error. ERC will also work with the utility company to ensure the correct exemption is on future bills.

- **Rebate/Incentive Research and Implementation**

The Eric Ryan Corporation will research local, state and federal programs offering rebates, incentives, grants, etc. for installation of energy efficient equipment or renewable energy sources. ERC will assist the client in meeting criteria for said rebates, incentives, etc. and then assist in the application process and securing of rebates.

- **Renewable Energy Research and Procurement**

The Eric Ryan Corporation will research renewable energy alternatives and advise client on alternatives and any benefits (rebates and/or incentives) from using renewable energy. ERC will also advise client on procurement of renewable energy credits (RECs) and steps to getting facilities certified as "green."

- **Third Party ESCO Verification**

The Eric Ryan Corporation will provide third party verification of utility savings resulting from implementation of ESCO projects. The verification analysis will compare usage and cost before the ESCO projects to usage and cost after ESCO projects were implemented.

- **Third Party Verification of Supply vs. Tariff Pricing**

The Eric Ryan Corporation will provide verification of the utility savings on gas and electric supplied pricing against the market price or the current tariff. Reports are provided on the monthly and annual savings for individual locations and combined locations.

- **Power Factor Correction**

The Eric Ryan Corporation will perform a savings analysis for correcting power factor. If analysis meets clients' payback criteria, ERC will design and install power factor correction capacitor banks. ERC offers a financing program to assist client in the event of capital expenditure limitations.

- **Energy Normalization Reporting**

The Eric Ryan Corporation offers energy normalization reports for customers with multiple facilities. These reports normalize energy usage/cost for variables such as weather, occupancy, rates, billing days, and any other changes affecting how the facility uses energy. A percentage change in energy usage/cost is calculated and then compared to the same month of the previous year. This data can be used to track the performance of a facility or to compare it against other facilities in regard to baseline energy usage.